**Feasibility study: market assessment for financial instruments under ERDF 2021-2027 in South Muntenia[[1]](#footnote-1)**

**Interview guide**

**Sector: energy efficiency in single-family houses (public authorities, building/professional associations, …)**

*(Note: Questions 1 to 5 are only relevant to public authorities)*

**Q.1- What is your estimate of SFH buildings stock in rural / urban / South Muntenia?**

* *Total number and types\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_*
* *Age of buildings\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_*
* *Types of construction material\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_*
* *Source of heating / other energy\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_*

**Q.2 - How much of the SFH in urban / rural / South Muntenia have been renovated in terms of insulation or change of heating source in recent years through public support programmes?**

**Q.3 - What is the status of implementation of the Long-Term Renovation Strategy adopted in 2020 in South Muntenia? Is the action plan for the LTRS under development?**

**Q.4 - So far, how many SFHs have been renovated for EE in Romania / South Muntenia using the available public programmes?**

* *Ordinance 69 (subsidised loans)*
* *AFM programs – Green House, Green House Plus, Energy Efficient House*
* *GEFF*
* *Local authorities’ programmes*

**Q.5 - Looking at the next years, what would you consider to be the main barriers to further SFH EE investment in Romania and South Muntenia?**

* ***Policy*** *e.g., energy prices, lack of standards for existing buildings and heaters/boilers, lack of legislation on dirty fuels, permits\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_*
* ***Financial*** *e.g., low disposable income of homeowners, high upfront costs and long payback periods, higher cost for cleaner fuels\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_*
* ***Institutional and informational*** *e.g., lack of appropriate building and energy use data, existing public support unable to attract sufficient demand, , lack of awareness about EE opportunities and benefits\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_*
* ***Other obstacles*** *e.g., regulatory\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_*

**Q.6 - What are the net revenues e.g., payback period of typical EE investments in SFH and how do they vary across different types of investments? What factors could be expected to affect the balance of costs and returns in the future?**

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**Q.7 - The Regional Development Agency in South Muntenia is considering to provide a combination of grants and loans for SFH EE investments under the ERDF 2021-2027. To your opinion: what proportion of grant support would you consider to be necessary for support to attract sufficient demand?**

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**Q.8 - What measures could be taken to ensure the financial instrument can attract sufficient demand from households with a lower disposable income?**

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**Q.9 - In addition to financial resources, what other type of support would be needed to ensure sufficient attractiveness of the financial instrument e.g., facilities for owners to prepare renovation plans, one-stop shop for authorisations?**

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**Q.10 – In your opinion, what measures would be needed to promote the financial instrument, which could increase awareness and ensure sufficient demand?**

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*Based on our discussion, we would like to kindly ask you to provide any additional inputs which you consider valuable for the preparation of the market assessment, specifically:*

* *Stakeholders and contact persons*
* *Documents, data, action plans, etc.*
* *Any other information relevant to the study*

***Thank you in advance!***

1. South Muntenia includes the seven counties of Arges, Calarasi, Dambovita, Giurgiu, Ialomita, Prahova and Teleorman, [↑](#footnote-ref-1)